



**CHAMBERLAIN**  
Career Management

Engaging | Dependable | Cooperative | Sustainable

# BUSINESS DEVELOPMENT / RELATIONSHIP MANAGEMENT

## OUR CLIENTS



ESTABLISHED  
UK BANKS



PEER TO PEER  
LENDERS



NEW ENTRANT  
/ CHALLENGER  
BANKS



FINTECHS



BUILDING  
SOCIETIES



UK BASED  
OVERSEAS  
BANKS



SPECIALIST &  
ALTERNATIVE  
LENDERS



BRIDGING  
LENDERS



REAL ESTATE  
FUNDS

## EXAMPLE PLACEMENTS

### EXECUTIVE

<b>UK Head of Commercial Banking</b> Established Challenger Bank	<b>Commercial Director</b> Pre License Challenger Bank	<b>UK Head of Business Finance</b> Peer to Peer Lender	<b>UK Head of Intermediaries</b> SME Challenger Bank	<b>Head of Real Estate Finance</b> Established Challenger Bank	<b>UK Head of Relationship Management</b> SME Challenger Bank	<b>UK Head of Origination - Development Finance</b> New Start Fund
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### SENIOR

<b>Regional Director Commercial Banking</b> Medium Sized Bank	<b>Regional Head of Fund</b> SME Debt Fund	<b>Regional Director Real Estate Finance (North)</b> Established Challenger Bank	<b>Regional Head of Corporate Banking</b> Medium Sized Bank	<b>Head of South West &amp; Wales</b> SME Bank	<b>Regional Director Real Estate Finance (Midlands)</b> Established Challenger Bank	<b>Regional Head of Healthcare</b> Medium Sized Bank
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### MID-LEVEL

<b>Senior Director - Development Finance</b> Established Challenger Bank	<b>Director Origination</b> Specialist REF Brokerage	<b>Relationship Director - Healthcare</b> Established Challenger Bank	<b>Relationship Director - Hotels &amp; Leisure</b> Established Challenger Bank	<b>Senior Originator</b> Non-Bank Development Finance Fund	<b>Relationship Director - Real Estate Finance</b> Established Challenger Bank	<b>Senior BDM - Real Estate Finance</b> Regional Bank
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## WHY CHAMBERLAIN?



15 years of experience successfully filling business development and relationship management mandates



Our clients like us! 88.5% of our business in the last 5 years has come from referrals



A UK wide team, network and coverage; use us to recruit individuals from Exeter to Aberdeen or build nationwide teams



We can support you at all levels; from Senior Analysts to C-Level executives. For a variety of recent examples [click here](#)



We're proven at attracting talent for unknown start-ups, global household names and everything in between!



Choose from 3 simple options how you'd like to work with us; for more information [click here](#)



We deliver! But don't just take our word for it; to read our client testimonials, [click here](#)